

## Trainers Commission

- Plan:** To encourage Mellow Trainers to get out into their local community, increase awareness of sell Mellow Training.
- Activity:** Provide all Mellow Trainers with the necessary information, i.e. literature, costings and programme details, to equip them with the correct and up to date knowledge and material to promote Mellow Programmes within their local community, and any other community that they happen to be in.
- Objective:** Mellow:  
To raise awareness of Mellow in communities that Mellow staff may not be aware of or be able to reach out to  
to increase training sales
- Trainers:  
Take ownership of areas that they can sell training in
- Outcome:** Mellow:  
To increase training income
- Trainers:  
To offset personal income by way of a commission to make up reduction in training fees.

### Rates to be Considered:

Sale of Mellow Bumps Training            5% of total profit approx £70

Sale of Mellow Parenting Training        7.5% of total profit approx £450

Payment of commission will only be made when all income is received and all costs are met. This is likely to be at least 8 weeks after the training is delivered.

A separate Commissioning Agreement will be drawn up outlining conditions.

Trainers should always remember that Intellectual Property remains the sole right of the Mellow Parenting Organisation